

# BSR ESSENTIAL SURVIVAL SKILLS

**DATE:** 25 - 26 September 2008  
**Venue:** Malmaison, Manchester  
**Convenor:** Dr Marwan Bukhari

## Registration Rate

Early £190  
Late £210

### Target Audience:

Junior Consultants, Senior Trainees.

### Aims/Objectives:

This two day course aims to help educate Junior Consultants and Senior Trainees with the issues they will face in the first five years of a job. Topics focused upon will include hot issues such as business & finance management, data management, politics, conflict and media management. This course will be targeted at senior SpRs and Consultants.

## PROVISIONAL PROGRAMME: DAY ONE

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- 10:00** **Arrival and Coffee**
- 10:30 Introduction **Marwan Bukhari**
- 10:45 The current state of play with service provision in rheumatology **John Halsey**
- 11:30 How to make a business case **Lee-Suan Teh**
- 12:30** **Lunch**
- 14:00 – 16:00 **Workshops X 4**  
Business case writing practical  
Presenting service developments to management  
Manipulating the media  
Advanced power-point training
- 16:00** **Coffee**
- 16:30 Sources of funding in the NHS: the forgotten pots of money **John Halsey**
- 17:00 Essential committees and how to avoid the boring ones **Neil Snowden**
- 17:30 *Clinical excellence awards* **Marwan Bukhari**
- 19:30** **Reception and dinner**

## PROVISIONAL PROGRAMME: DAY TWO

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- 09:00 – 12:00 Standards of care and how to achieve them  
How to:
- Submit proposals for funding **Marwan Bukhari**
  - Set up research **Fraser Birrell**
  - Set up an educational unit **Inam Haq**
  - Make IT help your practice **Marwan Bukhari**
- 12:00** **Lunch**
- 13:00 Worst case scenarios and how I managed **Katy Over**
- 14:00 How to quietly get what you want : Negotiation skills by management training consultancy  
Worklife balance company
- 15:30** **Close**